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WELLS FARGO BANK, N.A., SUCCESSOR BY MERGER
WITH WELLS FARGO BANK SOUTHWEST N.A.,
FORMERLY KNOWN AS WACHOVIA MORTGAGE FSB,
FORMERLY KNOWN AS WORLD SAVINGS BANK FSB
(improperly named as “WELLS FARGO BANK fka
WACHOVIA MORTGAGE fsb, fka WORLD SAVINGS
BANK”)

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

ROSE HUGHES,

Plaintiff,

vs.

WELLS FARGO BANK fka WACHOVIA
MORTGAGE fsb, fka WORLD SAVINGS
BANK, DOES 1 through 10, inclusive,

Defendants.

CASE NO. 3-13-CV-0499

**WELLS FARGO’S NOTICE OF
MOTION AND MOTION TO DISMISS
COMPLAINT FOR FAILURE TO
STATE A CLAIM; MEMORANDUM OF
POINTS AND AUTHORITIES IN
SUPPORT**

Date: March 21, 2013

Time: 9 a.m.

Place: Courtroom F- 15th Floor

TO ALL PARTIES AND THEIR COUNSEL OF RECORD:

PLEASE TAKE NOTICE that on March 21, 2013, at 9 a.m., or as soon thereafter as the
matter may be heard in the above-entitled Court, Defendant Wells Fargo Bank, N.A., successor by
merger with Wells Fargo Bank Southwest N.A., formerly known as Wachovia Mortgage FSB,

1 formerly known as World Savings Bank FSB (hereinafter “Wells Fargo”) will bring for hearing, in
 2 Courtroom F of the United States Courthouse located at 450 Golden Gate Avenue, San Francisco,
 3 California, its Motion to Dismiss the Complaint filed by Plaintiff Rose Hughes (“Plaintiff”).

4 Wells Fargo seeks dismissal of the Complaint and each of its causes of action pursuant to
 5 Federal Rule of Civil Procedure 12(b)(6) on the grounds that (1) the Complaint is barred by the
 6 Agreement and Stipulation of Settlement Class between Wells Fargo and the Plaintiffs in the action
 7 entitled *In Re: Wachovia Corp. “Pick-a-Payment” Mortgage Marketing and Sales Practice*
 8 *Litigation*, M:09-CV-2015-JF (N.D. Cal.), (2) the causes of action in the Complaint are preempted
 9 by the Home Owners’ Loan Act of 1933, 12 U.S.C. § 1461 *et seq.* and its implementing regulations,
 10 and (3) each cause of action in the Complaint fails to state a claim upon which relief can be granted.

11 This Motion is based on this Notice of Motion and Motion, the below Memorandum of
 12 Points and Authorities, Defendant’s Request for Judicial Notice, the pleadings, papers and records
 13 on file in this action, and such oral argument as may be presented at the time of the hearing.

14
 15 Dated: February 8, 2013

Respectfully submitted,

LOCKE LORD LLP

18 By: /s/ Jonathan S. Lieberman
 19 Regina J. McClendon
 20 Jonathan S. Lieberman

21 Attorneys for Defendant
 22 WELLS FARGO BANK, N.A., SUCCESSOR
 23 BY MERGER WITH WELLS FARGO BANK
 24 SOUTHWEST N.A., FORMERLY KNOWN AS
 25 WACHOVIA MORTGAGE FSB, FORMERLY
 26 KNOWN AS WORLD SAVINGS BANK FSB

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MEMORANDUM OF POINTS AND AUTHORITIES

I. INTRODUCTION

On October 22, 2007, Plaintiff Rose Hughes (“Plaintiff”) obtained a loan in the amount of \$448,500 secured by real property located at 183 Ralston Avenue, San Francisco, California (the “subject property”). In or around June of 2011, Plaintiff defaulted on her payment obligations, and Wells Fargo subsequently recorded a Notice of Default indicating that plaintiff was \$23,847.63 in arrears. Wells Fargo thereafter lawfully caused a Notice of Trustee’s Sale to be recorded, and over a year later, the subject property was sold at auction. Approximately three months later, this action was filed in the Superior Court of San Francisco alleging impropriety with the loan product, the appraisal of the subject property at the time the loan was originated, and representations of Wachovia and Wells Fargo representatives. The case was subsequently removed to this Court.

Defendant Wells Fargo Bank, N.A., successor by merger with Wells Fargo Bank Southwest N.A., formerly known as Wachovia Mortgage FSB, formerly known as World Savings Bank FSB (hereinafter “Wells Fargo”) now brings this motion to dismiss Plaintiff’s Complaint on several grounds. First, Plaintiff’s loan, referred to as a “Pick-a-Payment” loan, was the subject of a class action lawsuit that settled in 2010. Plaintiff was a member of the Settlement Class in that action, was given notice of the settlement, and did not opt-out. To the extent her Complaint asserts claims concerning the origination of the loan, those claims are barred by the Settlement Agreement and Final Approval Order in the class action. Second, the causes of action in Plaintiff’s Complaint are preempted by the Home Owners’ Loan Act of 1933, 12 U.S.C. § 1461 *et seq.* (“HOLA”) and its implementing regulations. Third, and independently, none of Plaintiff’s five causes of action state a claim against Wells Fargo. In fact, the purported claims are so deficient that it does not appear that amendment could cure them. Wells Fargo’s motion should therefore be granted without leave to amend.

II. ISSUES TO BE DECIDED ON THIS MOTION

1. Whether Plaintiff’s Complaint is barred by the Agreement and Stipulation of Settlement Class Action (hereinafter “Settlement Agreement”) and Order Granting Final Approval in

the action entitled *In Re: Wachovia Corp. "Pick-a-Payment" Mortgage Marketing and Sales Practice Litigation*, M:09-CV-2015-JF.

2. Whether the causes of action in Plaintiff's Complaint are preempted by the Home Owners' Loan Act of 1933, 12 U.S.C. § 1461 *et seq.* ("HOLA") and its implementing regulations.

3. Whether Plaintiff's first cause of action to "Cancel Instruments" states a claim on which relief can be granted

4. Whether Plaintiff's second cause of action for unlawful/unfair business practices states a claim on which relief can be granted.

5. Whether Plaintiff's third cause of action for breach of contract states a claim on which relief can be granted.

6. Whether Plaintiff's fourth cause of action for breach of the implied covenant of good faith and fair dealing states a claim on which relief can be granted.

7. Whether Plaintiff's fifth cause of action for negligence states a claim on which relief can be granted.

III. PERTINENT FACTS AND ALLEGATIONS

On a motion to dismiss, the Court accepts as true the facts properly pleaded in the complaint, but not conclusions of law. *Alperin v. Vatican Bank*, 410 F.3d 532, 541 (9th Cir. 2005). Also, "it is proper for the district court to 'take judicial notice of matters of public record outside the pleadings' and consider them for purposes of the motion to dismiss." *Mir v. Little Co. of Mary Hosp.*, 844 F.2d 646, 649 (9th Cir. 1988). In keeping with these tenets, and without conceding for any other purpose the truth of Plaintiff's allegations, Wells Fargo sets forth the facts pertinent to this motion.

Plaintiff alleges sparse facts in support of her allegations, though many of these gaps can be filled with judicially noticeable documents. On October 22, 2007, Plaintiff obtained a \$448,500 "Pick-a-Payment" adjustable rate mortgage loan with an initial interest rate of 7.85% from World Savings Bank, FSB ("World Savings"). (Compl. ¶5; RJN Ex. A). World Savings later changed its

1 name to “Wachovia Mortgage, FSB,” which later merged into Wells Fargo Bank, N.A.¹

2 The loan was secured by real property located at 183 Ralston Avenue, San Francisco,
3 California (the “subject property”), as shown by a Deed of Trust recorded with the San Francisco
4 County Recorder’s office on October 31, 2007. (Compl. ¶5; RJN Ex. B). Plaintiff claims that at the
5 time the loan was made, World Savings over-appraised the value of her home by \$200,000. (Compl.
6 ¶ 7).

7 Plaintiff alleges that beginning in 2009, she attempted to modify her loan with Wachovia
8 Mortgage, FSB (“Wachovia”). (Compl. ¶ 8). She alleges that Wachovia representatives told her
9 that she would receive a loan modification and to that end, she “worked with Wachovia and sent
10 numerous sets of documents and requests.” (*Id.*). After Wachovia merged into Wells Fargo
11 “sometime in 2010,” Plaintiff claims that she continued to make “submissions” to Wells Fargo
12 representatives and was assured that until a modification was approved, no foreclosure would take
13 place. (*Id.* at ¶ 9).

14 At some time prior to June 2011, Plaintiff defaulted on her payment obligations. (*See*
15 Compl. ¶ 9). On June 7, 2011, a Notice of Default and Election to Sell was recorded indicating that
16 Plaintiff was in default in the amount of \$23,847.63 as of June 3, 2011. (RJN Ex. C). The Notice
17 also contained a declaration that Plaintiff had been contacted as required by California Civil Code §
18 2923.5. (*Id.* at 4). Plaintiff acknowledges receiving the Notice of Default but alleges that Wells
19 Fargo representatives assured her that no foreclosure would take place and that the notices “could be
20 ignored.” (Compl. ¶ 9).

21 On August 30, 2011, Wells Fargo recorded a Substitution of Trustee. (RJN Ex. D). On
22 September 8, 2011, a Notice of Trustee’s Sale was recorded indicating that the total unpaid balance
23 of the loan and reasonable estimated costs, expenses, and advances was \$472,258.17. (RJN Ex. E).
24 On September 17, 2012 the home was sold at a foreclosure sale to Wells Fargo, and a Trustee’s
25 Deed Upon Sale was recorded on September 20, 2012. (RJN Ex. F).

26
27 ¹ Attached to the accompanying Request for Judicial Notice (“RJN”) as Exhibits L-O are documents
28 issued by the Office of Thrift Supervision, the Office of the Comptroller of the Currency, and the
FDIC that evidence this name change and merger.

On December 28, 2012, Plaintiff filed this action, attempting to bring five causes of action against Wells Fargo for (1) “Cancellation of Instruments,” (2) Violation of Business and Professions Code § 17200, *et seq.*, (3) Breach of Contract, (4) Breach of the Implied Covenant of Good Faith and Fair Dealing, and (5) Negligence.

While Plaintiff’s requests for relief are vague at best, she appears to be requesting injunctive relief in the form of cancellation of the deed of trust and trustee’s deed upon sale and an order that Wells Fargo modify her loan. (Compl. ¶¶ 23). She also seeks unspecified compensatory damages. (Compl. ¶¶ 20, 27, 31).

Plaintiff’s “Pick-a-Payment” loan product has been the subject of other litigation. In August 2007, a putative class action lawsuit entitled *Mandrigues v. World Savings, Inc. et al.*, Case No. 5:07-cv-04497-JF was filed in this Court concerning the same “Pick-a-Payment” loan product at issue in this action. Judge Fogel presided over that action. *Mandrigues* was heavily litigated for several years, during which time the MDL panel transferred numerous other “Pick-a-Payment” class actions and single-plaintiff actions to Judge Fogel for coordinated pretrial proceedings. After extensive motion practice, the parties reached a settlement whereby Wells Fargo agreed to pay \$50 million to the class and implement a loan modification program available to qualified class members. In return, the class members released all claims that were or could have been asserted in the lawsuit and agreed that the settlement was their “sole and exclusive” remedy. (RJN, Ex. I).

On December 16, 2010, the Court granted preliminary approval of the settlement terms and conditional class set forth in the Agreement and Stipulation of Settlement Class Action (hereinafter “Settlement Agreement”) in the action, then entitled *In Re: Wachovia Corp. “Pick-a-Payment” Mortgage Marketing and Sales Practice Litigation*, M:09-CV-2015-JF (“*In Re: Wachovia*”). (RJN, Ex. H). On May 17, 2011, the Court granted final approval of the terms and conditional class set forth in the Settlement Agreement. (RJN, Ex. I).

IV. LEGAL STANDARD

“A Rule 12(b)(6) dismissal may be based on either ‘the lack of a cognizable legal theory or the absence of sufficient facts alleged under a cognizable legal theory.’” *Oestreicher v. Alienware Corp.*, 322 Fed. Appx. 489, 493 (9th Cir. 2009) (citation omitted). “Rule 8 ... does not unlock the

doors of discovery for a plaintiff armed with nothing more than conclusions.” *Ashcroft v. Iqbal*, 129 S. Ct. 1937, 1950 (2009). Instead, a plaintiff must allege facts that are sufficient to “raise a right to relief above the speculative level.” *Bell Atlantic Corp. v. Twombly*, 550 U.S. 544, 555 (2007) (citations omitted). A court is not required to accept as true a legal conclusion couched as a factual allegation. *Iqbal*, 129 S.Ct. at 1949. Further, “the court need not accept allegations as true if they are contradicted by documents before the court.” *Hawkins v. First Horizon Home Loans*, No. 10-1876, 2010 WL 4823808, *9 (E.D. Cal. Nov. 22, 2010); *see also Sprewell v. Golden State Warriors*, 266 F.3d 979, 988 (9th Cir. 2001) (holding that a court need not “accept as true allegations that contradict matters properly subject to judicial notice or by exhibit”); *Sears, Roebuck & Co. v. Metro. Engravers, Ltd.*, 245 F.2d 67, 70 (9th Cir. 1957) (“[J]udicial notice may be taken of a fact to show that a complaint does not state a cause of action.”).

V. LEGAL ARGUMENT

A. The Claims Asserted in the Complaint Have Been Released and Accordingly, The Complaint Fails to State a Claim Upon Which Relief Can be Granted

It is well settled that claims asserted in a complaint which have been released by the plaintiff are the proper subject of a Fed. R. Civ. P. 12(b)(6) motion and should be dismissed. *See Reyn’s Pasta Bella, LLC v. Visa USA, Inc.*, 442 F.3d 741, 746 (9th Cir. 2006). In the present case, plaintiff was a member of the settlement class in the class action lawsuit *In Re: Wachovia Corp. “Pick-a-Payment” Mortgage Marketing and Sales Practice Litigation*, M:09-CV-2015-JF (“*In Re: Wachovia*”). Under the Settlement Agreement, she released all claims that were or could have been brought in that action involving the origination of her “Pick-a-Payment” loan. Thus, her Complaint should be dismissed.

1. Plaintiff Is a Member of the *In Re Wachovia* Settlement Class

For the purposes of settlement, the Court in *In Re: Wachovia* certified three subclasses that together comprised the putative class. “Settlement Class B” was defined as:

All current Borrowers of World Savings Bank, FSB or Wachovia Mortgage, FSB, now known as Wachovia Mortgage, a division of Wells Fargo Bank, N.A. (“Wachovia Mortgage”) who, (a) on or after August 1, 2003 and on or before December 31, 2008 entered into a loan transaction with Wachovia Mortgage that is secured by their primary residence; (b) obtained financing from Wachovia Mortgage

pursuant to a Pick-a-Payment mortgage loan promissory note; (c) have not previously released their claims pursuant to another settlement agreement, final judgment, or other dealings with Wachovia Mortgage; and (d) as of the Date of Preliminary Approval, still have a Pick-a-Payment mortgage loan and are not in Default.

(RJN, Ex. J, Section IV, ¶ B, p. 30) “Settlement Class C” is identical, except that it includes borrowers that, as of the date of Preliminary Approval, “still have a ‘Pick-a-Payment’ mortgage loan and are in default.” (*Id.* at ¶ C(d), p. 31).²

Plaintiff falls within either Settlement Class B or C. She obtained a “Pick-a-Payment” loan from World Savings, secured by the subject property, on October 22, 2007. (RJN, Exs. A, B). There is no dispute that the subject property was Plaintiff’s residence. (Compl. ¶ 1). Thus, factors (a) and (b) are met. Further, there are no allegations that Plaintiff was involved in any prior lawsuit or settlement with World Savings, Wachovia, or Wells Fargo. *Cf.* Complaint. Thus, factor (c) is met.

The Settlement Agreement was preliminarily approved on December 16, 2010. (RJN, Ex. H). The term “Default” as used in the Settlement Agreement means that a borrower’s payment is 60 or more days past due. (RJN Ex. J). Thus, depending on whether Plaintiff’s payments were 60 or more days past due on December 16, 2010, Plaintiff is a member of either “Settlement Class B” or “Settlement Class C.”³ Regardless of which sub-class is applicable, Plaintiff and her “Pick-a-Payment” loan falls squarely within the Settlement Class in the *In Re: Wachovia* action.

2. As a Member of the Settlement Class, Plaintiff is Bound by the Terms of the Settlement Agreement.

In a class action lawsuit, once the district court certifies a class under Federal Rule of Civil Procedure 23, all class members are bound by the judgment unless they opt out of the suit. *McElmurry v. U.S. Bank Nat. Ass’n*, 495 F.3d 1136, 1139 (9th Cir. 2007). In the final order

² Plaintiff does not fall within “Settlement Class A” because that group consisted of borrowers who (as of the December 2010 date of Preliminary Approval) no longer had a “Pick-A-Payment” loan. Plaintiff had her loan until it was foreclosed on in 2012. (RJN Ex. F).

³ It is not apparent from the face of the Complaint or from judicially noticeable documents whether Plaintiff falls within Settlement Class B (persons who were not in default as of the date of Preliminary Approval) or Settlement Class C (persons who were in default as of the date of Preliminary Approval). However, which of these subclasses Plaintiff falls into is irrelevant to this motion because she indisputably must fall within one or the other, and the release language binding each of the subclasses is identical.

1 approving the *In Re: Wachovia* settlement, Judge Fogel certified the settlement class, including the
2 three subclasses as defined in the Settlement Agreement. (RJN, Ex. I, p. 5:19-6:1). The Settlement
3 Agreement made clear that all settlement class members who did not opt out of the settlement were
4 bound by its terms. (RJN, Ex. J, Section XIV, ¶ A, p. 55). Despite an opportunity to do so, Plaintiff
5 did not opt out. (RJN, Ex. K, p. 89).

6 Plaintiff cannot now argue that the Settlement Agreement should not apply to her, even if she
7 remained on the sidelines and did not participate in the *In Re: Wachovia* action. Class counsel
8 provided adequate notice that satisfied all requirements of the Federal Rule of Civil Procedure 23(e)
9 and due process. (RJN, Ex. I, p. 5:12-13). Class members received direct notice by U.S. Mail, and
10 additional notice was given by publication on the Internet and in *USA Today*. (*Id.*) These methods
11 met the standards for adequate notice as they “were the best practicable means of informing class
12 members of their rights and of the settlement’s terms.” (*Id.* at 5:13-17, citing to *Silber v. Mabon*, 18
13 F.3d 1449, 1453-54 (9th Cir. 1994) (affirming district court’s conclusion that notice by direct mail
14 and publication was best practicable notice)).

15 Moreover, the Court found the settlement to be “‘fundamentally fair, adequate, and
16 reasonable’ as is required under Federal Rule of Civil Procedure 23(e) and applicable Ninth Circuit
17 authority.” (RJN, Exhibit H, p. 4:16-19, citing to *Mego Financial Corp. Sec. Litig.*, 213 F.3d 454,
18 458 (9th Cir. 2000); *Officers for Justice v. Civil Service Commission*, 688 F.2d 615, 625 (9th Cir.
19 1982)).

20 Finally, the class’ representation in *In Re: Wachovia* was adequate and cannot be challenged.
21 Where the class action court has jurisdiction over an absent member of a plaintiff class, and it
22 litigates and determines the adequacy of the representation of that member, the member is foreclosed
23 from later relitigating the issue. *In re: Diet Drugs Prods. Liab. Litig.*, 431 F.3d 141, 146 (3rd Cir.
24 2005). The Court in *In Re: Wachovia* found that Plaintiffs’ attorneys were “experienced and able,
25 and fairly and adequately have represented and will continue to represent the interests of the class.”
26 (RJN Ex. I, p. 6:2-4). Therefore, as a member of the settlement class who was given proper notice of
27 a “fair and adequate” settlement achieved by “experienced and able” attorneys, Plaintiff is bound by
28 the terms of that settlement.

3. The Terms of the Settlement Agreement Bar Plaintiff's Claims

Under the Settlement Agreement, class members who did not opt out released Wells Fargo from any claims, both known and unknown, arising out of the origination of their loans. The release language in the Settlement Agreement is clear:

A. The Release: In consideration for the Settlement Benefits described herein, each and all of the Plaintiffs hereby agree to and by operation of law shall be deemed to agree to fully, finally, and completely release and forever discharge the Alleged Claims and every actual or potential known or unknown claim, liability, right, demand, suit, matter, obligation, damage, loss or cost, action or cause of action, of every kind and description that the Releasing Party has or may have, including assigned claims and Unknown Claims, asserted or unasserted, latent or patent, that is, has been, or could have been or in the future might be asserted by any Releasing Party in the Lawsuit . . . regardless of the type or amount of relief or damages claimed, against any of the Released Entities, arising out of the Alleged Claims, the origination of the Settlement Class Member's Pick-a-Payment mortgage loan . . . negative amortization, the Pick-a-Payment mortgage loan's potential for negative amortization, the disclosure of the Pick-a-Payment mortgage loan's potential for negative amortization, and the disclosure of the manner in which payments would be applied to principal and interest.

RJN Ex. J, Section V, ¶ A, p. 67-68 (emphasis added). The “Alleged Claims” in the *In Re: Wachovia* action included claims that Wells Fargo⁴ violated state unfair competition laws, state unfair and deceptive trade practices statutes, and state consumer protection laws; breached the terms of the Parties’ contracts; engaged in fraudulent misrepresentations or omissions; and breached the implied duty of good faith and fair dealing in connection with the Plaintiff’s “Pick-a-Payment” mortgage loans. (RJN Ex. J, Section I, ¶ 1.6, p. 48-49).

Moreover, the Settlement Agreement was clear that it constituted the “sole and exclusive” remedy of Settlement Class members against Wells Fargo relating to any and all “Alleged Claims.” (RJN Ex. I, Section XIV, ¶ A, p. 55). With respect to those Settlement Class members who did not request to opt out of the class, the Settlement Agreement was even more explicit:

No Released Entity shall be subject to any other Alleged Claim-related liability or expense of any kind to any Settlement Class Member who has not timely filed a valid Request for Exclusion with respect to any Alleged Claim. Upon the Effective Date, each and every Settlement Class member shall be permanently barred and enjoined from initiating, asserting, and/or prosecuting any Alleged Claim(s) against any Released Entity in any court, tribunal, forum, or proceeding.

⁴ The entities released under the Settlement Agreement include Wells Fargo Bank, N.A., Wachovia Mortgage, FSB, and World Savings, FSB. RJN Ex. J, Section I, ¶ 1.60, p. 24.

RJN Ex. J, Section XIV, ¶ A, p. 55 (emphasis added). Thus, all of Plaintiff's claims, to the extent they assert improprieties in the origination of her loan, are barred by this provision. Each of Plaintiff's causes of action relies on allegations that Wells Fargo made a predatory, negative amortization loan and improperly appraised the value of her home at the time of the loan origination. (Compl. ¶¶ 5, 7). All of her claims thus relate to issues arising out of the origination of Plaintiff's loan and were explicitly released in the Settlement Agreement. (RJN Ex. J, Section V, ¶ A, p. 67-68). Because these deficiencies cannot be cured, this Court should dismiss Plaintiff's Complaint with prejudice.

B. Plaintiff's Claims All Fail Because They Are Preempted

Wells Fargo's motion to dismiss should also be sustained because each of the causes of action is preempted by the Home Owners' Loan Act of 1933, 12 U.S.C. § 1461 *et seq.* ("HOLA") and its implementing regulations promulgated by the Treasury Department's Office of Thrift Supervision ("OTS"), 12 C.F.R. § 560, *et seq.*

Under the Supremacy Clause, U.S. Const. art. VI, cl. 2, a federal law will preempt a state law "when federal regulation in a particular field is so pervasive as to make reasonable the inference that Congress left no room for the States to supplement it." *Bank of Am. v. City & Cnty. of S.F.*, 309 F.3d 551, 558 (9th Cir.2002) (citation omitted). HOLA was enacted "to charter savings associations under federal law...." *Silvas v. E*Trade Mortg. Corp.*, 514 F.3d 1001, 1004 (9th Cir. 2008). "To achieve this purpose, Congress authorized the OTS to promulgate regulations governing federal savings associations." *Casas v. Wells Fargo Bank N.A.*, No. 12-01742, 2012 WL 5877641, *3 (N.D. Cal. 2012) (citing 12 U.S.C. § 1464; *Silvas*, 514 F.3d at 1005). "OTS occupies the entire field in that regard." *Id.* (citing 12 C.F.R. § 560.2(a)).

"HOLA's implementing regulations set forth a list, 'without limitation,' of the categories of state laws that are expressly preempted..." *Casas*, 2012 WL 5877641 at *3. Those include: "The terms of credit ... including the circumstances under which a loan may be called due and payable upon the passage of time or a specified event external to the loan," "Loan-related fees, including without limitation, initial charges, late charges, prepayment penalties, servicing fees, and overlimit fees," "Security property," "Disclosure and advertising," and "Processing, origination, servicing,

1 sale or purchase of, or investment or participation in, mortgages.” 12 C.F.R. § 560.2(b)(4)-(5),
 2 (b)(7), (b)(9)-(10)). “HOLA and its related regulations have been described as ‘so pervasive as to
 3 leave no room for state regulatory control.’” *Casas*, 2012 WL 5877641 at *3 (quoting *Conference of*
 4 *Fed. Sav. & Loan Ass’ns v. Stein*, 604 F.2d 1256, 1260 (9th Cir.1979), *aff’d*, 445 U.S. 921 (1980)).
 5 If a state law falls into one of the enumerated categories, it is preempted. *Silvas*, 514 F.3d at 1005.
 6 If it does not fall into one of the enumerated categories, but affects lending, a presumption of
 7 preemption arises that is reversed only “if the law can clearly be shown to fit within the confines of
 8 paragraph (c) [of § 560.2].” *Id.*

9 “HOLA applies to federal savings associations, including federal savings banks.” *Casas*,
 10 2012 WL 5877641 at *3 (citing 12 U.S.C. § 1464). And, here, just as in *Casas*, “[t]hough Defendant
 11 Wells Fargo is not a federal savings bank, as successor-in-interest to World Savings Bank, a federal
 12 savings bank and the loan originator, Defendant will be treated as such for the purposes of
 13 preemption under HOLA.” *See id.*; *accord DeLeon v. Wells Fargo Bank, N.A.*, 729 F.Supp.2d 1119,
 14 1126 (N.D. Cal. 2010) (holding that HOLA applies to Wells Fargo Bank, N.A. as successor-in-
 15 interest to World Savings Bank, FSB).

16 Here, all five of Plaintiff’s causes of action turn, at least in part, on allegations that Wells
 17 Fargo improperly originated the loan and then foreclosed on the subject property despite allegedly
 18 representing that it would not. Thus, Plaintiff implicates several preempted categories, including
 19 “disclosure and advertising,” the “the circumstances under which a loan may be called due and
 20 payable” and the “processing, origination, servicing, sale or purchase of, or investment or
 21 participation in, mortgages” and therefore is preempted by HOLA. *Casas*, 2012 WL 5877641 at *3
 22 (quoting 12 C.F.R. § 560.2(b)(4)-(5), (b)(9)-(10)); *see also Fowler v. Wells Fargo Bank*, No. 12-
 23 04869, 2012 WL 5503538, *4 (N.D. Cal. 2012) (explaining that “[i]nitiation of the foreclosure
 24 process ... is the type of lending activity expressly contemplated by § 560.2(b)(10)” and holding that
 25 state law claims with “allegations deal[ing] with the processing, origination, and servicing of the
 26 mortgage, *see* § 560.2(b)(10), ... are preempted by HOLA.”); *Cordon v. Wachovia Mortg., a Div. of*
 27 *Wells Fargo Bank, N.A.*, 776 F.Supp.2d 1029, 1037 (N.D. Cal. 2001) (holding state law fraud claims
 28 preempted because they were “encompassed by ... § 560.2(b)(9), which applies to ‘disclosure and

advertising”); *Hughes v. Equity Plus Fin.*, No. 09-2927, 2010 WL 2836828, *3 (S.D. Cal. July 19, 2010) (holding that HOLA, through § 560.2(b)(9) and (10), preempted claims for intentional misrepresentation); *Amaral v. Wachovia Mortg. Corp.*, 692 F.Supp.2d 1226, 1237–38 (E.D. Cal. 2010) (finding that HOLA preempted a fraud claim that “concerns lending and revolves around the ‘processing, origination [and/or] servicing’ of a mortgage”) (citing 12 C.F.R. § 560.2(b)(10)); *Parmer v. Wachovia*, No. 11-0672, 2011 WL 1807218, *1 (N.D. Cal. Apr. 22, 2011) (“[P]laintiff’s claims ... allege defendant’s purportedly wrongful acts in executing a foreclosure sale pursuant to the Deed of Trust, and in making misleading representations concerning a loan modification with respect to the property. Each of the foregoing claims, therefore, relates to ... the servicing or processing of the loan and/or its sale to a subsequent purchaser. Accordingly, HOLA preemption results....”). Thus, Wells Fargo’s motion to dismiss each cause of action in the Complaint should also be sustained because all five causes of action are preempted by HOLA.

C. Plaintiff’s Claims Fail for Additional Reasons

1. Plaintiff Fails to State a Claim to “Cancel Instruments” (First Cause of Action)

In an amorphous first cause of action, Plaintiff seeks what appears to be injunctive relief: to have the trustee’s deed on sale cancelled. (Compl. ¶ 16). However, injunctive relief is not a cause of action; it is a remedy that must be tethered to some independent legal duty owed by the defendant to the plaintiff. *McDowell v. Watson*, 59 Cal.App.4th 1155, 1159 (1997); *Cox Commc’ns PCS, L.P. v. City of San Marcos*, 204 F.Supp.2d 1272, 1283 (S.D. Cal. 2002).

This claim appears to be nothing more than a combination of the allegations set forth more fully in Plaintiff’s subsequent causes of action. Where, as here, the Complaint fails to allege a single viable cause of action against Wells Fargo or contain sufficient facts to the requested relief, a claim for injunctive relief cannot stand. As discussed in detail below, each and every one of Plaintiff’s claims is without merit and fatally defective. Consequently, there is nothing to support her request for an injunction, and this claim should be dismissed.

Plaintiff’s action to “cancel instruments” also fails because, as is required in any action to set aside a foreclosure sale, Plaintiff fails to plead a willingness and ability to tender the full loan

proceeds. It is settled in California that “[a]n action to set aside a foreclosure sale, unaccompanied by an offer to redeem, does not state a cause of action which a court of equity recognizes.” *Geren v. Deutsche Bank Nat.*, 2011 WL 3568913, *5 (E.D. Cal. Aug. 12, 2011). The tender rule is strictly applied in California. *Nguyen v. Calhoun*, 105 Cal.App.4th 428, 439 (2003). Tender must be of the full debt, and any offer to tender must be made in good faith, with the ability to perform, and unconditionally. Cal. Civ. Code §§ 1486, 1493, 1494, and 1495; *see also Karlsen v. Am. Savs. & Loan Assn.*, 15 Cal.App.3d 112, 118 (1971) (“[A]n offer [to tender] is of no effect if the person making it is not able to perform”) (citing Cal. Civ. Code, § 1495).

To the extent that Plaintiff’s “cancellation” claim is really one to unwind the trustee’s sale, Plaintiff cannot state this type of claim without alleging that she (1) has tendered or (2) is willing and able to tender the full loan proceeds. *See Sipe v. McKenna*, 88 Cal.App.2d 1001, 1006 (1948) (“A party may not without payment of the debt, enjoin a sale by a trustee under a power conferred by a deed of trust....”); *Karlsen*, 15 Cal.App.3d at 117 (an action for wrongful foreclosure, unaccompanied by an offer to redeem, does not state a cause of action which a court of equity recognizes). As noted above, the Complaint lacks any such allegation. This additionally necessitates dismissal of Plaintiff’s “cancellation” claim.

Plaintiff also cannot bring a claim against Wells Fargo to “cancel” the Trustee’s Deed Upon Sale because she is not a party to the document. (*Cf.* Compl. ¶ 16). California Civil Code § 3412, which governs cancellation of instruments, comports with the “general rule [that] a **party** to the contract or a privy thereto, and he **alone**, is entitled to maintain a suit to cancel or rescind it.” *Reina v. Erassarret*, 90 Cal.App.2d 418, 424 (1949) (emphasis added). Similarly, Plaintiff cannot seek rescission because she is not a **party** to the Trustee’s Deed Upon Sale. *See* Cal. Civ. Code §§ 1689, 1691, 1692 (only a party to a contract may seek to rescind it). And Civil Code § 1058.5 specifically provides that “[o]nly the trustee or beneficiary who caused the trustee’s deed to be recorded, or his or her successor in interest, may record a notice of rescission.” Cal. Civ. Code § 1058.5 (emphasis added).

Finally, Plaintiff’s cancellation claim relies on allegations that the deed of trust was improperly transferred and the deed of trust and note improperly split. (Compl. ¶ 15). However,

Plaintiff does not plead any facts to suggest that her loan was foreclosed on by the wrong party. In fact, judicially noticeable documents demonstrate that World Savings Bank, FSB—the originator of Plaintiff’s loan—is now Wells Fargo, the party that allegedly foreclosed on her loan. RJN, Exs. A, C, L-P. Plaintiff’s allegations therefore have no merit.

For all these reasons, in addition to those addressed in Section V(A) and (B), Wells Fargo’s Motion to Dismiss the first cause of action should be granted.

2. Plaintiff Fails To State An “Unlawful” or “Unfair” UCL Claim (Second Cause of Action).

To state a claim under California Business and Professions Code § 17200 *et seq.* (the “UCL”), a plaintiff must allege that a given defendant engaged in an “unlawful, unfair or fraudulent business act or practice” as a result of which the plaintiff suffered an “injury in fact” and “lost money or property.” Cal. Bus. & Prof. Code § 17204; *Bernardo v. Planned Parenthood Fed. of America*, 115 Cal.App.4th 322 (2004). Further, “[a] plaintiff must state with reasonable particularity the facts supporting the statutory elements of the violation.” *Khoury v. Maly’s of Cal., Inc.*, 14 Cal.App.4th 612, 619 (1993). And, in doing so, a plaintiff cannot rely on assertions of vicarious liability. *Perfect 10, Inc. v. Visa Int’l Serv. Ass’n*, 494 F. 3d 788, 808-09 (9th Cir. 2007) (quoting *Emery v. Visa Int’l Serv. Ass’n*, 95 Cal.App.4th 952, 960 (2002)). Here, the second cause of action appears to attempt to bring claims against Wells Fargo for “unfair business practices.” This attempt fails.

First, Plaintiff has not pled a violation under the “unlawful” prong of the statute. See *Krantz v. BT Visual Images, LLC*, 89 Cal.App.4th 164, 178 (2001) (“unlawful” prong of UCL requires underlying violation of law). Here, Plaintiff does not allege any facts that suggest Wells Fargo engaged in unlawful conduct. Her vague allegations regarding misrepresentations and a purportedly predatory loan, without more, are factually deficient and do not satisfy the “unlawful” prong.

Second, Plaintiff has not pled a violation under the “unfair” prong of the statute. To do so, Plaintiff was required to plead, with particularity, when and how Wells Fargo engaged in the allegedly “unfair” conduct. See *Khoury*, 14 Cal.App.4th at 619; accord *Altman v. PNC Mortg.*, No. 11-1807, 2012 WL 174966, *14 (E.D. Cal. Jan. 20, 2012). However, at best Plaintiff pled that Wells

Fargo improperly appraised her home and failed to provide a loan modification to her despite considering it—far from objectively “unfair.” Moreover, to constitute “unfair” conduct covered by the UCL, the conduct must be “tethered to some legislatively declared policy.” *Cel-Tech Communications, Inc. v. Los Angeles Cellular Telephone Co.*, 20 Cal.4th 163, 186-187 (1999); *see also Scripps Clinic v. Superior Court*, 108 Cal.App.4th 917, 940 (2003). Here the Complaint fails to explain how Wells Fargo engaged in any such “unfair” practices. This further necessitates dismissal. *See Simila v. American Sterling Bank*, No. 09-781, 2010 WL 3988171, *6 (S.D. Cal. Oct. 12, 2010) (dismissing UCL claim on this basis).

Finally, and independently, “[t]o bring a claim under the UCL, ... [a plaintiff] must have suffered an injury in fact and lost money or property as a result of [the] alleged unfair or fraudulent practices.” *DeLeon v. Wells Fargo Bank, N.A.*, No. 10-01390, 2011 WL 311376, *7 (N.D. Cal. Jan. 28, 2011) (citing Cal. Bus. & Prof. Code § 17204; *Clayworth v. Pfizer, Inc.*, 49 Cal.4th 758, 788 (2010)). “A UCL plaintiff must therefore prove that the alleged ... practice caused their harm.” *Justo v. Indymac Bancorp*, No. 09-1116, 2010 WL 623715, *6 (C.D. Cal. Feb. 19, 2010) (citing *Daro v. Superior Court*, 151 Cal.App.4th 1079, 1099 (2007)). “There is no causation ‘when a complaining party would suffer the same harm whether or not a defendant complied with the law.’” *Id.*

Here Plaintiff has not identified any conduct by Wells Fargo that caused her to lose money or property. Among other things, she does not pled facts that would establish that she paid any money to any party other than that lawfully due and owing on her mortgage obligation. *See Sipe v. Countrywide Bank*, No. 09-798, 2010 WL 2773253, *13-14 (E.D. Cal. July 13, 2010) (dismissing UCL claim, agreeing with defendant that “plaintiff has not shown how he has been damaged by making the loan payments that he promised he would make when he executed the note and deed of trust”). Nor can she claim that she has improperly lost any property to Wells Fargo—the foreclosure resulted from Plaintiff’s admitted default. Thus, the foreclosure itself would not confer standing under the UCL. *See DeLeon*, 2011 WL 311376 at *7 (“[T]he Court cannot reasonably infer that [defendant’s] alleged misrepresentations resulted in the loss of Plaintiffs’ home. Rather, the facts alleged suggest that Plaintiffs lost their home because they became unable to keep up with

1 monthly payments and lacked the financial resources to cure the default. ... For this reason,
 2 Plaintiffs lack standing to sue under the UCL, and the claim must be dismissed.”); *accord Cornejo v.*
 3 *JPMorgan Chase Bank*, No. 11-4119, 2012 WL 628179, *6 (C.D. Cal. Feb. 27, 2012) (dismissing
 4 UCL claim on this basis).

5 For all these reasons, the second cause of action should be dismissed with prejudice.

6 **3. Plaintiff Fails To State A Breach of Contract Claim (Third Cause of** 7 **Action).**

8 The third cause of action, for “Breach of Contract,” seeks an order that the “defendants” (sic)
 9 comply with their purported “prior agreements and representations” allegedly made by to Plaintiff in
 10 prior to the foreclosure. (*See* Compl. ¶¶ 21-23). It fails to state a claim against Wells Fargo.

11 “[T]o state a claim for breach of contract, a plaintiff must plead: 1) the existence of the
 12 contract; 2) plaintiff’s performance or excuse for nonperformance of the contract; 3) defendant’s
 13 breach of the contract; and 4) resulting damages.” *Hawkins*, 2010 WL 4823808 at *9 (quoting
 14 *Armstrong Petrol. Corp. v. Tri Valley Oil & Gas Co.*, 116 Cal.App.4th 1375, 1391 n. 6 (2004)). “In
 15 addition, to establish a right to specific performance, Plaintiff must plead facts showing that: (1) the
 16 contract terms are sufficiently definite; (2) consideration is adequate; (3) there is substantial
 17 similarity of the requested performance to the contractual terms; (4) there is mutuality of remedies;
 18 and (5) plaintiff’s legal remedy is inadequate.” *Katz v. Cal-Western Reconveyance Corp.*, No. 09-
 19 04866, 2010 WL 3768049, *2 (N.D. Cal 2010) (citing *Union Oil Co. of California v. Greka Energy*
 20 *Corp.*, 165 Cal.App.4th 129, 741 (2008)).

21 Plaintiff doesn’t plead any of these elements. Indeed, Plaintiff doesn’t even allege that she
 22 *entered* into any contract with Wells Fargo, let alone what its terms were. If the contract a plaintiff
 23 seeks to sue on is written, “[1] the terms must be set out verbatim in the body of the complaint or [2]
 24 a copy of the written agreement must be attached and incorporated by reference.” *Harris v. Rudin,*
 25 *Richman & Appel*, 74 Cal.App.4th 299, 307 (1999); *accord Mora v. U.S. Bank N.A.*, No. 11-6598,
 26 2012 WL 2061629, *2-3 (N.D. Cal. June 7, 2012); *Cross v. Wells Fargo Bank, N.A.*, No. 11-00447,
 27 2011 WL 6136734, *4-5 (C.D. Cal. Dec. 9, 2011); *Johnston v. Ally Financial Inc.*, No. 11-0998,
 28 2011 WL 3241850, *2 (S.D. Cal. July 29, 2011); *see also Grill v. BAC Home Loans Servicing LP*,

No. 10-03057, 2011 WL 127891, *2 (E.D. Cal. Jan. 14, 2011) (explaining that plaintiffs may not “surviv[e] a Rule 12(b)(6) motion by deliberately omitting references to documents upon which their claims are based.”) (citing *Parrino v. FHP, Inc.*, 146 F.3d 699, 706 (9th Cir. 1998)).⁵ Here Plaintiff fails to do either. This necessitates dismissal. *See Cross*, 2011 WL 6136734 at *4-5 (“By not providing the terms of the written agreements, Plaintiffs have not provided facts sufficient to state a claim for breach of contract.”); *Johnston*, 2011 WL 3241850 at *2 (“Because Plaintiffs failed to provide the Court with a copy of the alleged contract or set out verbatim what provisions of it were breached, Plaintiffs have not satisfied the elements of their breach of contract claim.”).

Plaintiff also has not pled the breach of any *oral* contract for at least three reasons:

First, the alleged oral agreement is barred by the statute of frauds. Specifically, California law provides that “[a]n agreement to modify a contract that is subject to the statute of frauds is also subject to the statute of frauds.” *Melegrito v. CitiMortgage Inc.*, No. 11–01765, 2011 WL 2197534, *13 (N.D. Cal. June 6, 2011) (quoting *Secrest v. Security Nat. Mortg. Loan Trust 2002–2*, 167 Cal.App.4th 544, 553 (2008)). On that basis, courts have repeatedly found that an “alleged promise to modify [a] loan is subject to the statute of frauds,” and dismissed breach of contract claims premised on alleged oral loan modifications. *See id.* (holding that an alleged oral offer of a trial period plan is unenforceable in light of statute of frauds); *Johnston*, 2011 WL 3241850 at *3 (dismissing breach of contract claim, stating: “[A]ny agreement for a modification of Plaintiffs’ mortgage would be subject to the requirements of the statute of frauds, and any oral contract attempting to modify it would be invalid.”) (citing *Secrest*, 167 Cal.App.4th at 553); *Dooms v. Federal Home Loan Mortg. Corp.*, No. 11–0352, 2011 WL 1303272, *5-6 (E.D. Cal. Mar. 31, 2011) (“[It is] correct that ‘an alleged offer for a loan modification is subject to the statute of frauds since it seeks to modify a deed of trust, which is subject to the statute of frauds.’ The complaint fails to

⁵ For instance, in *Grill*, the court reviewed the written language of a trial modification plan and determined that it contradicted the plaintiff’s claim that an enforceable contract for loan modification existed. *Grill*, 2011 WL 127891 at *2. Many other courts have examined trial modification plans and determined that they did not contain an enforceable offer for loan modification. *E.g. Morales v. Chase Home Finance LLC*, No. 10-02068, 2011 WL 1670045, *5 (N.D. Cal. Apr. 11, 2011) (collecting authority).

1 identify a written modification and fails to allege that the ... defendants signed an agreement. The
2 statute of frauds bars the breach of contract claim which is subject to dismissal.”). At best, Plaintiff
3 claims that Wells Fargo representatives promised to give her a loan modification and that her
4 property would not be foreclosed on during the modification process while she was making her
5 payments. (Compl. ¶¶ 8, 9). But “payment of money alone is not enough as a matter of law to take
6 an agreement out of the statute of frauds.” *Secrest*, 167 Cal.App.4th at 548-56 (explaining that while
7 full performance by one party to an oral contract may take the contract out of the statute of frauds,
8 this principle “has been limited to the situation where performance consisted ... doing something
9 other than payment of money”).

10 Second, the alleged payments were already due to Wells Fargo each month under the original
11 loan terms. (RJN Ex. 1). Thus, even if the alleged oral loan modification were not barred by the
12 statute of frauds (and it is), no consideration existed to support it. *See Mehta v. Wells Fargo Bank,*
13 *N.A.*, 737 F.Supp.2d 1185 (S.D. Cal. 2010) (explaining that, even if the statute of frauds does not
14 apply, to state a claim for breach of oral contract a plaintiff must plead sufficient consideration)
15 (citing Cal. Civ. Code § 1698); *Robinson v. Bank of America, N.A.*, No. 10–2135, 2010 WL
16 5114738, *7-8 (E.D. Cal. Dec. 9, 2010) (dismissing breach of contract claim pursuant to statute of
17 frauds, and further because the defendant was is “correct that a ‘loan modification agreement would
18 require new consideration other than [the plaintiff’s] existing debt”); *Reyes v. Wells Fargo Bank,*
19 *N.A.*, No. 10-01667, 2011 WL 30759, *16 (N.D. Cal. Jan. 3, 2011) (“It is well established that
20 where the money paid under an agreement was already owed under a prior agreement, it is not
21 consideration”); *see also Beck v. Wells Fargo Home Mortg., N.A.*, No. 10-2150, 2010 WL
22 5340563, *2 (S.D. Cal. Dec. 10, 2010) (no detrimental reliance in allegedly making trial payments
23 when they were less than payment already owed).

24 Third, Plaintiff simply cannot seek specific performance of an alleged contract or loan
25 modification agreement without setting out all of its salient terms. *See Katz*, 2010 WL 3768049 at
26 *2 (“In addition, to establish a right to specific performance, Plaintiff must plead facts showing that:
27 (1) the contract terms are sufficiently definite; (2) consideration is adequate; (3) there is substantial
28 similarity of the requested performance to the contractual terms; (4) there is mutuality of remedies;

and (5) plaintiff's legal remedy is inadequate."). Plaintiff does not allege any specific or definite terms of the purported agreement with Wells Fargo. This additionally necessitates dismissal. *See Mora*, 2012 WL 2061629 at *6 (dismissing analogous claim, stating: Plaintiffs seek specific performance of the contract but do not allege, among other things, sufficiently definite terms that would allow the Court to determine whether the requested performance is substantially similar to that required under the contract."); *see also Ehler v. America's Servicing Co.*, No. 11-1359, 2011 WL 4862426, *2 n.4 (S.D. Cal. Oct. 12, 2011) (finding that "[p]laintiffs have failed to allege a clear and unambiguous promise" where "[t]he alleged oral agreement contains none of the terms of the future loan modification"); *Melegrito*, 2011 WL 2197534 at *13 (finding that "conclusory allegations about ... a loan modification with unspecified terms at some point in the unspecified future are insufficient to permit the court to reasonably infer that [a defendant] made a clear promise to modify [a] loan.").

In sum, Plaintiff has failed to plead that she and Wells Fargo ever entered into a loan modification agreement or an agreement to forego foreclosure, let alone what the salient terms of any agreement supposedly were. Thus, she has failed to state a breach of contract claim or any claim to compel specific performance. Further, because there is nothing to take the purported oral agreement out of the statute of frauds and because there was no supporting consideration per Plaintiffs own allegations, amendment would not cure this claim. It should be dismissed with prejudice.

4. Plaintiff Fails To State A Breach of Implied Covenant Claim (Fourth Cause of Action).

In her fourth cause of action, Plaintiff incorporates the previous allegations and claims that Wells Fargo "violated the concept of good faith and fair dealing" by agreeing to process a loan modification that would "more truly reflect the value of the property" and was amortized over its term. (Compl. ¶ 25). In addition, Plaintiff claims that Wells Fargo breached the covenant by foreclosing on the home while the modification was being processed, despite representations that it would not do so. (Compl. ¶ 26). These allegations do not state a claim as a matter of law.

“Under California law, the implied covenant of good faith protects only the express promises of the contract.” *Chroma Lighting v. GTE Products Corp.*, 111 F.3d 137, 1997 WL 175062, *4 (9th Cir. 1997) (citations omitted). It “rests upon the existence of some *specific contractual obligation*.” *Racine & Laramie, Ltd. v. Dep’t of Parks and Recreation*, 11 Cal.App.4th 1031, 1032 (1992) (emphasis added). “The covenant ‘cannot impose substantive duties or limits on the contracting parties beyond those incorporated in the *specific terms* of their agreement.’” *Agosta v. Astor*, 120 Cal.App.4th 596, 607 (2004) (emphasis added) (citation omitted).

Here, Plaintiff fails to identify the specific contractual provision(s) on which she relies. In fact, for all the reasons set forth above, Plaintiff has failed to plead the existence of any contract at all. This alone necessitates dismissal. *See Dooms*, 2011 WL 1303272 at *8 (dismissing breach of implied covenant claim where the plaintiff had not pled “a specific contractual obligation on which to premise an implied covenant claim”). Moreover, Plaintiff’s breach of implied covenant claim fails to state a claim as a matter of law for two additional reasons:

First, the conduct that Plaintiff actually takes issue with is a supposed representation regarding making a loan modification and the timing of a foreclosure. (Compl. ¶¶ 25-26). Such conduct is not and could not be governed by the implied covenant, which, as discussed immediately above, relates solely to the enforcement of specific contractual provisions in a contract that was actually entered into.

Second, under California law, “tort recovery for breach of the covenant of [good faith and fair dealing] is available only in limited circumstances, generally involving a special relationship between the contracting parties....” *Bionghi v. Metro Water Dist.*, 70 Cal.App.4th 1358, 1370 (1999); *accord Pension Trust Fund v. Federal Ins. Co.*, 307 F.3d 944, 955 (9th Cir. 2002) (“Generally, no cause of action for the tortious breach of the implied covenant of good faith and fair dealing can arise unless the parties are in a ‘special relationship’ with ‘fiduciary characteristics.’”). The “implied covenant tort is not available to parties of an ordinary commercial transaction where the parties deal at arms’ length.” *Pension Trust Fund*, 307 F.3d at 955; *see also Copesky v. Superior Court*, 229 Cal.App.3d 678, 694 (1991) (“[T]he bank-depositor relationship is not a ‘special relationship’ . . . such as to give rise to tort damages when an implied contractual covenant of good

1 faith is broken.”); *Lal v. American Home Mortg. Servicing, Inc.*, No. 09-01585, 2009 WL 3126450,
 2 *4 (E.D. Cal. Sept. 24, 2009) (“California has rejected a rule that would apply tort recovery for
 3 breach of the implied covenant in ‘normal commercial banking transactions.’”). Here Plaintiff has
 4 “pled no facts establishing a ‘special relationship’ between [herself]” and Wells Fargo. *See Leids v.*
 5 *Metlife Home Loans*, No. 09-7016, 2009 WL 4894991, *3 (C.D. Cal. Dec. 7, 2009) (“Generally, no
 6 claim for the tortious breach of the implied covenant of good faith and fair dealing can be alleged
 7 unless the parties are in a ‘special relationship’ ... Plaintiffs have failed to allege facts sufficient to
 8 show that they had a special relationship with the defendant.”).

9 For all these reasons, the fourth cause of action should also be dismissed with prejudice
 10 because it does not and could not state a claim even if Plaintiff were given leave to plead additional
 11 facts.

5. Plaintiff Fails To State A Claim for Negligence (Fifth Cause of Action).

13 “The elements of a cause of action for negligence are (1) a legal duty to use reasonable care,
 14 (2) breach of that duty, and (3) proximate [or legal] cause between the breach and (4) the plaintiff’s
 15 injury.” *Mendoza v. City of Los Angeles*, 66 Cal. App. 4th 1333, 1339 (1998) (citation omitted).
 16 “[A]bsent a duty, the defendant’s care, or lack of care, is irrelevant.” *Software Design &*
 17 *Application, Ltd. v. Hoefer & Arnett, Inc.*, 49 Cal. App. 4th 472, 481 (1996).

18 Here, Plaintiff fails to even allege an underlying legal duty to support her negligence claim.
 19 “The existence of a legal duty to use reasonable care ... is a question of law for the court to decide.”
 20 *Vasquez v. Residential Investments, Inc.*, 118 Cal. App. 4th 269, 278 (2004). California courts have
 21 long held that there is no duty of care owed to a borrower where an institution’s involvement in the
 22 loan transaction “does not exceed the scope of its conventional role as a mere lender of money.”
 23 *Nymark v. Heart Fed. Sav. & Loan Ass’n*, 231 Cal. App. 3d 1089, 1096 (1991); see also *Oaks Mgmt.*
 24 *Corp. v. Superior Court*, 145 Cal. App. 4th 453, 466 (2006) (“Absent ‘special circumstances’ a loan
 25 transaction ‘is at arms-length and there is no fiduciary relationship between the borrower and
 26 lender.’”).

27 Moreover, there is no legal duty to provide a borrower a loan modification. *See Santos v.*
 28 *Countrywide Home Loans*, 2009 WL 3756337, *5 (E.D. Cal. Nov. 6, 2009) (“[N]othing in Cal. Civ.

1 Code § 2923.6 imposes a duty on servicers of loans to modify the terms of loans Plaintiff also
2 has no private right of action against defendants under the [Emergency Economic Stabilization Act
3 of 2008] or the Hope for Homeowners Act”); *Cleveland v. Aurora Loan Services, LLC*, 2011 WL
4 2020565, *3-4 (N.D. Cal. May 24, 2011) (because “there is no express or implied private right of
5 action to sue lenders or loan servicers for violation of HAMP” a borrower may not bring “cause[s] of
6 action against lenders for failing to consider [an] application for loan modification, or even to
7 modify an eligible loan”); see also *Mabry v. Superior Court*, 185 Cal.App.4th 208, 222-23 (2010)
8 (“[Cal Civ. Code] Section 2923.6 merely expresses the hope that lenders will offer loan
9 modifications on certain terms.”).

10 Plaintiff fails to plead any facts suggesting that Wells Fargo owed her a duty; she similarly
11 fails to allege any facts demonstrating any “special circumstances” involving her lender-borrower
12 relationship with Wells Fargo. She thus has not and cannot plead the existence of a duty of care as a
13 result. Her negligence claim therefore cannot stand and should be dismissed with prejudice. See
14 *Watts v. Decision One Mortg. Co.*, 2009 WL 2044595, *2-3 (S.D. Cal. July 13, 2009); *Madrid v.*
15 *Bank of America Corp.*, 2011 WL 1597475, *3 (S.D. Cal. Apr. 26, 2011).

16 VI. CONCLUSION

17 For the foregoing reasons, Wells Fargo respectfully requests that the Court grant its Motion
18 and dismiss Plaintiff’s entire Complaint with prejudice.
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Respectfully submitted,

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